

Fast Lead Time Results in Short Down Time

Product Information

Product: Gold Series® dust collector
Size: GS20
Air Volume: 12,000 cfm at 13" w.c.
Application: Metal Dust
Customer: Masterloy Products Company
Installation date: October 2011



Gold Series GS20 dust collector installed at Masterloy Products Company on metal dust application.

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Challenge

Masterloy Products Company in Ottawa, Ontario is a producer of Ferro-Vanadium and Ferro-Molybdenum. Both alloys are used as additives in the steel manufacturing industry. When an existing dust collector was damaged by fire, production suddenly came to a halt. A portable dust collector was rented to allow production to resume. This portable dust collector being much smaller was only a temporary solution and a permanent dust collector was an immediate need.

Solution

When Patrick Vachon of Masterloy started the replacement search, lead-time and minimizing production down time were top priorities. Camfil Farr APC representative Gaston Legault with Ventilation Industrielle GL Inc. reviewed their situation and addressed their issues with a GS20 dust collector. The GS20 would provide 12,000 cfm at 13" w.c. supplied with a 40HP fan, rotary airlock, silencer, as well as an explosion vent and flame retardant filters.

"Most (dust collector) competitor quotes were stating a 10 week lead time. Gaston and Camfil Farr APC were able to stay competitively priced and deliver the GS20 dust collector from the United States to Canada in only 4 weeks. I was only down 2 days after we took down the portable DC for installation of the GS20." says Patrick Vachon, Plant Manager, Masterloy Products Company. ➤

For further information regarding this application, contact Camfil Farr APC Rep Gaston Legault with Ventilation Industrielle GL Inc. at 405-652-7187.

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